



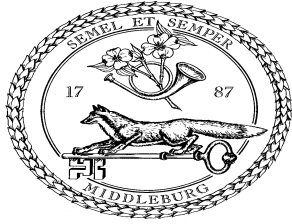
**GENERAL FUND REVENUE**

**GENERAL FUND EXPENDITURE SUMMARY**

	Audited 2005	2006 Actual	FY 2007 Actual	FY-2008 Actual	FY-2009 Budget	FY-2010 Approved	FY-2009	FY-2010 Approved	Change
<b>PROPERTY TAX</b>									
Real Estate*	\$ 148,725.00	\$ 174,234.00	\$ 261,510.26	\$ 374,672.00	\$375,000.00	\$ 365,000.00			
Personal Property	\$ 16,695.00	\$ 26,091.00	\$ 23,614.13	\$ 38,921.00	\$25,000.00	\$ 33,000.00			
Penalties and interest	\$ 1,199.00	\$ 1,327.00	\$ 393.90	\$ -	\$1,000.00	\$ 3,600.00			
<b>Total</b>	<b>\$ 166,619.00</b>	<b>\$ 201,652.00</b>	<b>\$ 285,518.29</b>	<b>\$ 413,593.00</b>	<b>\$401,000.00</b>	<b>\$ 401,600.00</b>			
<b>LOCAL TAXES</b>									
Sales Tax	\$ 43,583.00	\$ 35,848.00	\$ 36,333.86	\$ 40,152.00	\$40,000.00	\$ 36,000.00			
Utilities Taxes	\$ 94,223.00	\$ 95,443.00	\$ 73,189.68	\$ 112,726.00	\$95,000.00	\$ 95,000.00			
Meals Tax	\$ 188,452.00	\$ 187,816.00	\$ 208,927.63	\$ 226,861.00	\$188,000.00	\$ 165,000.00			
Business License	\$ 163,941.00	\$ 180,461.00	\$ 194,787.86	\$ 229,394.00	\$220,000.00	\$ 205,000.00			
Tobacco Tax	\$ -	\$ -	\$ 8,047.68	\$ 27,185.00	\$32,000.00	\$ 36,000.00			
Motor Vehicle License	\$ 12,639.00	\$ 12,310.00	\$ 11,994.50	\$ 11,952.00	\$12,000.00	\$ 12,000.00			
Bank Franchise Tax	\$ 163,256.00	\$ 166,515.00	\$ 209,961.72	\$ 232,109.00	\$210,000.00	\$ 200,000.00			
Occupancy Tax	\$ 20,498.00	\$ 20,314.00	\$ 22,556.80	\$ 33,280.00	\$33,000.00	\$ 33,000.00			
<b>Total</b>	<b>\$ 686,592.00</b>	<b>\$ 698,707.00</b>	<b>\$ 765,799.73</b>	<b>\$ 913,659.00</b>	<b>\$830,000.00</b>	<b>\$ 782,000.00</b>			
<b>PLANNING AND ZONING</b>									
Zoning Fees	\$ 45,927.00	\$ 8,594.00	\$ 37,789.00	\$ 75,057.00	\$45,000.00	\$ 15,000.00			
Reimbursement for Professional Services						\$ 40,000.00			
						\$ 55,000.00			
<b>Fines</b>	<b>\$ 27,880.00</b>	<b>\$ 28,074.00</b>	<b>\$ 9,622.82</b>	<b>\$ 6,000.00</b>	<b>\$15,000.00</b>	<b>\$ 25,000.00</b>			
<b>Interest &amp; Rental</b>	<b>\$ 7,297.00</b>	<b>\$ 10,481.00</b>	<b>\$ 13,675.83</b>	<b>\$ 15,814.00</b>	<b>\$25,000.00</b>	<b>\$ 12,000.00</b>			
<b>Project Fairness</b>	<b>\$ 1,600.00</b>	<b>\$ 2,500.00</b>	<b>\$ 3,123.93</b>	<b>\$ 2,055.00</b>	<b>\$4,000.00</b>	<b>\$ 2,400.00</b>			
<b>Parking Lot (Church Lot)</b>	<b>\$ 9,151.00</b>	<b>\$ 14,605.00</b>	<b>\$ 7,790.12</b>	<b>\$ 13,140.00</b>	<b>\$10,000.00</b>	<b>\$ 10,000.00</b>			
<b>Miscellaneous</b>									
Parking Meter Receipts	\$ 40,423.00	\$ 50,225.00	\$ 62,710.00	\$ 57,831.00	\$65,000.00	\$ 60,000.00			
Donations	\$ 969.00	\$ 1,968.00	\$ 52.00	\$ 1,145.00	\$1,000.00	\$ 1,000.00			
Bonding Fees	\$ -	\$ 158,570.00	\$ 28,594.00	\$ 63,895.00	\$20,000.00	\$ 5,000.00			
Pink Box Income	\$ -	\$ -	\$ 1,200.00	\$ 124.00	\$1,000.00	\$ 1,000.00			
Sale of Property	\$ -	\$ 50,735.00	\$ -	\$ -	\$1,000.00	\$ 6,500.00			
Street Tree Donations	\$ -	\$ -	\$ -	\$ -	\$5,000.00	\$ 2,500.00			
Miscellaneous	\$ 1,839.00	\$ 5,666.00	\$ 23,340.00	\$ 837.00	\$1,000.00	\$ 1,000.00			
<b>Total</b>	<b>\$ 43,231.00</b>	<b>\$ 267,164.00</b>	<b>\$ 115,896.00</b>	<b>\$ 123,832.00</b>	<b>\$94,000.00</b>	<b>\$ 77,000.00</b>			
<b>Intergovernmental</b>									
ABC Profits	\$ 759.00	\$ 759.00	\$ 758.00	\$ 758.86	\$1,000.00	\$ 1,000.00			
Law Enforcement 599	\$ 17,560.00	\$ 18,920.00	\$ 23,728.00	\$ 17,565.00	\$23,728.00	\$ 20,000.00			
State Grants	\$ 17,000.00	\$ 5,000.00	\$ 157,998.00	\$ -	\$0.00	\$ -			
Fire Program	\$ -	\$ 6,000.00	\$ 8,000.00	\$ 8,000.00	\$8,000.00	\$ 8,000.00			
Law Enforcement Grants	\$ 7,492.00	\$ 21,512.00	\$ -	\$ 6,273.00	\$0.00	\$ -			
<b>Total</b>	<b>\$ 42,811.00</b>	<b>\$ 52,191.00</b>	<b>\$ 190,484.00</b>	<b>\$ 32,596.86</b>	<b>\$32,728.00</b>	<b>\$ 29,000.00</b>			
<b>Total Revenues</b>	<b>\$ 1,031,108.00</b>	<b>\$ 1,283,968.00</b>	<b>#####</b>	<b>\$ 1,595,746.86</b>	<b>\$1,456,728.00</b>	<b>\$ 1,394,000.00</b>			
							<b>REVENUE TO EXPENDITURE</b>	\$	<b>0.00</b> (Balanced)
							<b>ANTICIPATED REVENUE LOSS</b>	\$	<b>62,728.00</b>

ADMINISTRATION	\$ 390,979.00	\$ 326,173.00	\$ (64,806.00)
BUILDING	\$ 24,300.00	\$ 25,400.00	\$ 1,100.00
PUBLIC SAFETY	\$ 461,404.00	\$ 479,433.22	\$ 18,029.22
STREETS	\$ 320,450.00	\$ 280,089.88	\$ (40,360.12)
PLANNING AND ZONING	\$ 171,398.00	\$ 142,294.73	\$ (29,103.27)
ECONOMIC DEVELOPMENT	\$ 121,140.00	\$ 123,609.17	\$ 2,469.17
PINK BOX	\$ 17,000.00	\$ 17,000.00	\$ -
<b>Total</b>	<b>\$ 1,506,671.00</b>	<b>\$ 1,394,000.00</b>	<b>\$ (112,671.00)</b>

	FY-2009	FY-2010
EXPENDITURES	\$ 1,506,671.00	\$ 1,394,000.00



**HEALTH CENTER FUND**

<u>REVENUE</u>	<u>FINAL 2007</u>	<u>FINAL 2008</u>	<u>CURRENT 2009</u>	<u>Y-T-DATE 2009</u>	<u>PROPOSED 2010</u>
RENTAL INCOME	\$ 70,270.00	\$ 63,235.00	\$ 75,000.00	\$ 32,981.00	\$ 72,000.00
RENTAL DEPOSIT	\$ -	\$ 850.00	\$ 2,500.00	\$ 1,850.00	\$ 1,000.00
MM INTEREST INCOME	\$ 9,228.00	\$ 7,664.00	\$ 8,000.00	\$ 5,968.00	\$ 7,500.00
	<u>\$ 79,498.00</u>	<u>\$ 71,749.00</u>	<u>\$ 85,500.00</u>	<u>\$ 40,799.00</u>	<u>\$ 80,500.00</u>

**EXPENDITURE**

**ADMINISTRATIVE SERVICES**

ACCOUNTING & AUDIT		\$ -	\$ 2,000.00	\$ -	\$ 2,000.00
DONATIONS	\$ 45.00	\$ 15,000.00	\$ 15,000.00	\$ 30,000.00	\$ 30,000.00
ADMINISTRATIVE SERVICES	\$ 45.00	\$ 15,000.00	\$ 17,000.00	\$ 30,000.00	\$ 32,000.00

**BUILDING EXPENSE**

INSURANCE	\$ 2,338.00	\$ 1,750.00	\$ 1,750.00	\$ 799.00	\$ 3,600.00
MATERIALS & SUPPLIES	\$ -	\$ 1,035.00	\$ 500.00	\$ 140.00	\$ 1,000.00
GROUPS/EQ. REPAIRS	\$ 1,455.00	\$ 798.00	\$ 3,500.00	\$ -	\$ 5,000.00
BUILDINGS REPAIRS/MAINTENANCE	\$ 7,788.00	\$ 33,511.00	\$ 15,000.00	\$ 5,320.00	\$ 10,000.00
CLEANING					\$ 3,600.00
ELECTRICAL SERVICES	\$ 4,317.00	\$ 3,265.00	\$ 5,000.00	\$ 2,644.00	\$ 5,000.00
HEATING SERVICES	\$ 7,094.00	\$ 9,653.00	\$ 10,000.00	\$ 3,051.00	\$ 10,000.00
WATER/SEWER	\$ 2,251.00	\$ 989.00	\$ 2,500.00	\$ 723.00	\$ 1,500.00
TOWN STAFF	\$ -	\$ -	\$ 7,500.00	\$ -	\$ 7,500.00
<b>TOTAL BUILDING EXPENSE</b>	<b>\$ 25,243.00</b>	<b>\$ 51,001.00</b>	<b>\$ 45,750.00</b>	<b>\$ 12,677.00</b>	<b>\$ 47,200.00</b>

<b>TOTAL EXPENSE</b>	<b>\$ 25,288.00</b>	<b>\$ 66,001.00</b>	<b>\$ 62,750.00</b>	<b>\$ 42,677.00</b>	<b>\$ 79,200.00</b>
----------------------	---------------------	---------------------	---------------------	---------------------	---------------------

CONTINGENCY	\$ 54,210.00	\$ 5,748.00	\$ 22,750.00	\$ -	\$ 1,300.00
-------------	--------------	-------------	--------------	------	-------------

\$ 80,500.00



**UTILITIES**

OPERATING REVENUE	FY2006 ACTUAL	FY2007 ACTUAL	FY2008 ACTUAL	FY2009 BUDGET	FY2010 APPROVED
<b>WATER</b>					
WATER USER FEES	\$ 275,222.57	\$ 250,000.00	\$ 267,815.00	\$ 315,951.00	\$ 334,908.06
WATER CONNECTION FEE	\$ -	\$ 10,000.00	\$ 9,900.00	\$ 500.00	\$ 500.00
INTEREST WATER	\$ -	\$ -	\$ 9,677.00	\$ 7,500.00	\$ -
MISCELLANEOUS - WATER	\$ -	\$ -	\$ 799.00	\$ 500.00	\$ 500.00
OTHER	\$ 7,012.00	\$ -	\$ -	\$ -	\$ -
	<u>\$ 282,234.57</u>	<u>\$ 260,000.00</u>	<u>\$ 288,191.00</u>	<u>\$ 324,451.00</u>	<u>\$ 335,908.06</u>
<b>SEWER</b>					
SEWER USER FEES	\$ 203,954.00	\$ 195,000.00	\$ 210,500.00	\$ 225,852.00	\$ 239,403.12
SEWER CONNECTION FEE	\$ -	\$ 10,000.00	\$ 10,000.00	\$ 500.00	\$ 500.00
REFUSE SERVICE TRANSFER	\$ -	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
REIMBURSED FEES- SEWER	\$ 27,335.00	\$ -	\$ -	\$ -	\$ -
INTEREST SEWER	\$ -	\$ 4,000.00	\$ 400.00	\$ -	\$ 2,500.00
	<u>\$ 231,289.00</u>	<u>\$ 214,000.00</u>	<u>\$ 225,900.00</u>	<u>\$ 231,352.00</u>	<u>\$ 247,403.12</u>
<b>TOWER LEASE</b>					
CINGULAR	\$ 26,402.87	\$ 27,500.00	\$ 24,900.00	\$ 26,279.00	\$ 27,067.37
VERIZON	\$ -	\$ -	\$ 24,000.00	\$ 24,000.00	\$ 24,720.00
NEXTEL	\$ 26,564.11	\$ 2,500.00	\$ 26,486.00	\$ 29,000.00	\$ 29,870.00
SPRINT	\$ 12,714.34	\$ 15,000.00	\$ 32,808.00	\$ 30,900.00	\$ 31,827.00
T-MOBILE	\$ 22,272.35	\$ 44,000.00	\$ 22,192.00	\$ 22,775.00	\$ 22,775.00
	<u>\$ 87,953.67</u>	<u>\$ 89,000.00</u>	<u>\$ 130,386.00</u>	<u>\$ 132,954.00</u>	<u>\$ 136,259.37</u>
<b>SALAMANDER REINBURSEABLES</b>					
					\$ 50,000.00
<b>TOTAL OPERATING REVENUES</b>	<u>\$ 601,477.24</u>	<u>\$ 563,000.00</u>	<u>\$ 644,477.00</u>	<u>\$ 688,757.00</u>	<u>\$ 769,570.55</u>

**EXPENDITURES**

**WATER & SEWER  
ADMINISTRATION AND SOFT COSTS**

<b>CONTRACT SERVICES WATER &amp; SEWER</b>	<b>FINAL 2007</b>	<b>FINAL 2008</b>	<b>BUDGET 2009</b>	<b>Approved 2010</b>
LOUDOUN WATER				\$ 190,000.00
ENGINEERING				\$ 75,000.00
				<u>\$ 265,000.00</u>
<b>ADMINISTRATION</b>				
TOWN ADMINISTRATOR	\$ -	\$ -	\$ -	\$ -
ATTORNEY	\$ 4,575.00	\$ 14,655.00	\$ 11,000.00	\$ 7,500.00
AUDIT	\$ -	\$ 1,650.00	\$ 6,000.00	\$ 6,750.00
UTILITY BILLING	\$ -	\$ -	\$ -	\$ -
ADVERTISING	\$ 737.00	\$ 2,858.00	\$ 1,000.00	\$ 1,000.00
OFFICE SUPPLIES	\$ 617.00	\$ 827.00	\$ 500.00	\$ 1,000.00
POSTAGE	\$ 1,928.00	\$ 876.00	\$ 1,700.00	\$ 1,700.00
	<u>\$ 7,857.00</u>	<u>\$ 20,866.00</u>	<u>\$ 20,200.00</u>	<u>\$ 17,950.00</u>
<b>INSURANCE</b>				
AUTO INSURANCE	\$ 1,527.00	\$ 1,802.00	\$ 1,500.00	\$ -
LIABILITY INSURANCE	\$ 1,950.00	\$ 1,817.00	\$ 1,500.00	\$ 3,000.00
PROPERTY INSURANCE	\$ 1,797.00	\$ 1,205.00	\$ 1,500.00	\$ 3,000.00
	<u>\$ 5,274.00</u>	<u>\$ 4,824.00</u>	<u>\$ 4,500.00</u>	<u>\$ 6,000.00</u>
<b>DEBT SERVICE</b>				
VIRGINIA RESOURCES AUTHORITY	\$ 18,950.00	\$ 18,409.00	\$ 21,720.00	\$ 18,500.00
VIRGINIA RESOURCES AUTHORITY	\$ 25,615.00	\$ 21,678.00	\$ 18,461.00	\$ 22,000.00
MIDDLEBURG BANK DEBT	\$ 154,239.00	\$ 91,282.00	\$ 116,031.00	\$ 145,000.00
DEBT SERVICE	<u>\$ 198,804.00</u>	<u>\$ 131,369.00</u>	<u>\$ 156,212.00</u>	<u>\$ 185,500.00</u>
<b>TOTAL ADMINISTRATION AND SOFT COST</b>	<u>\$ 211,935.00</u>	<u>\$ 157,059.00</u>	<u>\$ 180,912.00</u>	<u>\$ 474,450.00</u>

<b>WATER OPERATIONS &amp; MAINTENANCE</b>	<b>FINAL 2007</b>	<b>FINAL 2008</b>	<b>BUDGET 2009</b>	<b>PROPOSED 2010</b>
WATER TOWER MAINTENANCE CONTRACT	\$ 14,780.00	\$ 16,950.00	\$ 16,000.00	\$ 17,000.00
CHEMICAL SUPPLIES	\$ 17,658.00	\$ 16,946.00	\$ 12,954.00	\$ 17,000.00
EQUIPMENT/SUPPLIES-WATER	\$ 5,977.00	\$ 5,149.00	\$ 9,000.00	\$ 6,000.00
EQUIPMENT MAINTENANCE	\$ 19,096.00	\$ 9,148.00	\$ 17,500.00	\$ 17,500.00
LINE/SYSTEM MAINTENANCE	\$ 5,334.00	\$ 16,244.00	\$ 15,000.00	\$ 20,000.00
ELECTRICITY -WATER	\$ 10,699.00	\$ 8,787.00	\$ 15,000.00	\$ 17,000.00
TELEPHONE/PAGERS - WATER	\$ 2,423.00	\$ 1,865.00	\$ 2,500.00	\$ -
TESTING - WATER	\$ 2,168.00	\$ 933.00	\$ 3,500.00	\$ 5,000.00
UNIFORMS & WEARING APPAREL	\$ 191.00	\$ 445.00	\$ 300.00	\$ -
VEHICLE FUEL	\$ 3,570.00	\$ 2,819.00	\$ 5,500.00	\$ -
VEHICLE MAINTENANCE	\$ 800.00	\$ 1,908.00	\$ 3,500.00	\$ -
OTHER - WATER	\$ 40.00	\$ 26.00	\$ 500.00	\$ 500.00
<b>TOTAL WATER OPERATIONS &amp; MAINTENANCE</b>	<b>\$ 82,736.00</b>	<b>\$ 81,220.00</b>	<b>\$ 101,254.00</b>	<b>\$ 100,000.00</b>

<b>SEWER OPERATION &amp; MAINTENANCE</b>	<b>FINAL 2007</b>	<b>FINAL 2008</b>	<b>BUDGET 2009</b>	<b>PROPOSED 2010</b>
CHEMICAL SUPPLIES	\$ 10,061.00	\$ 11,226.00	\$ 10,000.00	\$ 15,000.00
EQUIPMENT/SUPPLIES	\$ 2,256.00	\$ 4,057.00	\$ 6,000.00	\$ 6,000.00
EQUIPMENT MAINTENANCE	\$ 12,132.00	\$ 24,135.00	\$ 20,000.00	\$ 20,000.00
LINE/SYSTEM MAINTENANCE	\$ 5,110.00	\$ 5,958.00	\$ 10,000.00	\$ 15,000.00
ELECTRICAL SERVICES	\$ 18,200.00	\$ 26,491.00	\$ 25,000.00	\$ 30,000.00
TELEPHONE	\$ 1,031.00	\$ 1,135.00	\$ 800.00	\$ 1,000.00
TESTING - SEWER	\$ 2,725.00	\$ 10,103.00	\$ 7,500.00	\$ 20,000.00
SLUDGE REMOVAL	\$ 24,025.00	\$ 24,216.00	\$ 26,000.00	\$ 10,000.00
<b>TOTAL SEWER OPERATION &amp; MAINTENANCE</b>	<b>\$ 75,540.00</b>	<b>\$ 107,321.00</b>	<b>\$ 105,300.00</b>	<b>\$ 117,000.00</b>
<b>TOTAL OPERATIONS &amp; MAINTENANCE</b>	<b>\$ 158,276.00</b>	<b>\$ 188,541.00</b>	<b>\$ 206,554.00</b>	<b>\$ 217,000.00</b>
<b>TOTAL ADMINISTRATION &amp; SOFT COSTS</b>	<b>\$ 371,539.00</b>	<b>\$ 336,264.00</b>	<b>\$ 538,167.70</b>	<b>\$ 503,967.80</b>

---

**TOTAL WATER & SEWER** \$ 529,815.00 \$ 524,805.00 \$ 744,721.70 \$ 720,967.80

**TOTAL WATER AND SEWER REVENUES** \$ 601,477.24 \$ 563,000.00 \$ 688,757.00 \$ 774,480.26

**CONTINGENCY** \$ 53,512.46

---

**BALANCED @** \$ **774,480.26**